



CANADA'S SHOPPING CENTRE FOR OVER THIRTY YEARS

2024 Q2 INVESTOR PRESENTATION

August 2024

FORWARD LOOKING STATEMENTS

Certain statements in this document are "forward-looking statements" that constitute forward-looking information (within the meaning of Canadian securities laws) and that reflect management's expectations regarding the Trust's future growth, results of operations, performance and business prospects and opportunities. More specifically, certain statements including, but not limited to, statements related to SmartCentres' expectations relating to cash collections, SmartCentres' expected or planned development plans and joint venture projects, including the described type, scope, costs and other financial metrics and the expected timing of construction and condominium closings and statements that contain words such as "could", "should", "can", "anticipate", "expect", "believe", "will", "may" and similar expressions and statements relating to matters that are not historical facts, constitute "forward-looking statements". These forward-looking statements are presented for the purpose of assisting the Trust's Unitholders and financial analysts in understanding the Trust's operating environment and may not be appropriate for other purposes. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management.

However, such forward-looking statements involve significant risks and uncertainties. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements, including risks associated with potential acquisitions not being completed or not being completed on the contemplated terms; public health crises such as the COVID-19 pandemic, real property ownership and development, debt and equity financing for development, interest and financing costs, construction and development risks, and the ability to obtain commercial and municipal consents for development. These risks and others are more fully discussed under the heading "Risks and Uncertainties" and elsewhere in SmartCentres' most recent MD&A (hereinafter defined), as well as under the heading "Risk Factors" in SmartCentres' most recent annual information form. Although the forward-looking statements contained in this document are based on what management believes to be reasonable assumptions, SmartCentres cannot assure investors that actual results will be consistent with these forward-looking statements. The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. These forward-looking statements are made as at the date of this document and SmartCentres assumes no obligation to update or revise them to reflect new events or circumstances unless otherwise required by applicable securities legislation.

Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking information may include, but are not limited to: a stable retail environment; a continuing trend toward land use intensification, including residential development in urban markets and continued growth along transportation nodes; access to equity and debt capital markets to fund, at acceptable costs, future capital requirements and to enable our refinancing of debts as they mature; that requisite consents for development will be obtained in the ordinary course, construction and permitting costs consistent with the past year and recent inflation trends.

NON-GAAP MEASURES

The non-GAAP measures and ratios used in this document, including but not limited to. AFFO, AFFO per Unit Payout Ratio to AFFO, Unencumbered Assets, NOI, Debt to Aggregate Assets, Interest Coverage Ratio, Unsecured/Secured Debt Ratio, FFO, FFO per Unit, do not have any standardized meaning prescribed by International Financial Reporting Standards and are therefore unlikely to be comparable to similar measures presented by other issuers. Additional information regarding these non-GAAP measures is available in "Presentation of Certain Terms Including Non-GAAP Measures", "Non-GAAP Measures", Section IV - Business Operations and Performance -Results of Operations - Adjusted EBITDA, and Other Measures of Performance in the Management's Discussion and Analysis of the Trust for the three and six months ended June 30, 2024, dated August 8, 2024 (the "MD&A"), which sections are incorporated by reference. The MD&A is available on SmartCentres' website, smartcentres.com and SEDAR, www.sedarplus.ca.

Q2 2024 HIGHLIGHTS



strong leasing
momentum continued
with an in-place and
committed occupancy
rate of 98.2% and
272,000 sq. ft. of
vacant space leased

Extended or finalized 86% of space maturing in 2024, with strong rent growth of 8.5% (excluding anchors)





Completed and closed 25 Vaughan NW Townhome units during the quarter, contributing \$2.5 million to FFO¹, with further closings expected to accelerate in subsequent quarters

Leasing activity for The Millway, a 458-unit rental apartment project accelerated during the quarter with 88% of the units leased and expected to exceed 95% by year-end



Q2 2024 FINANCIAL HIGHLIGHTS

| | Q2 2024 | Q1 2024 | Q2 2023 |
|--|---------|--------------------|-------------------|
| In-place and Committed Occupancy Rate | 98.2% | 97.7% +0.5% | 98.2% |
| Renewed Rent Change (incl. Anchors) | 5.8% | 6.3% -0.5% | 3.4% +2.4% |
| SPNOI (YoY Change) | 1.3% | 3.0% -1.7% | 3.2% -1.9% |
| FFO / unit (diluted) | \$0.50 | \$0.48 +\$0.02 | \$0.55 -\$0.05 |
| FFO / unit from Condo and Townhome Closings | \$0.01 | nmf +\$0.01 | \$0.06 -\$0.05 |
| AFFO / unit (diluted) | \$0.46 | \$0.45 +\$0.01 | \$0.49 -\$0.03 |
| Adj. Debt / Adj. EBITDA | 9.9x | 9.8x +0.1X | 9.9x |

| 01 | ABOUT SMARTCENTRES |
|----|--------------------------------------|
| 02 | LEADING DEVELOPMENT PIPELINE |
| 03 | ENVIRONMENTAL, SOCIAL AND GOVERNANCE |
| 04 | FINANCIAL FLEXIBILITY AND STRENGTH |
| 05 | APPENDIX |



SMARTCENTRES AT A GLANCE

SmartCentres' portfolio includes an ownership interest in properties comprising retail shopping centres, mixed-use properties, and development lands.

98.2%

In-place and committed occupancy

~24%

Revenue from Walmart, largest retailer in the world

35.2M

sq. ft. of income-producing properties

\$12.0B Total assets



OUR FOUNDATION IS SUPPORTED BY THREE KEY PILLARS

Resilient Walmart and Grocery-anchored Shopping Centers

- Favourably located open-air shopping centres across the country with ample parking
- Existing and new retailers continue to expand and require additional retail space
- High occupancy and increasing renewal rates

Growing Income from Mixed-use Portfolio

- Diversified portfolio of mixed-use generating recurring income from formats including multi-res, self-storage, office and industrial
- Partnered with leaders in various formats

Strategically Located Development Pipeline

- 86 million sq. ft. of projected mixed-use development¹
- Pipeline consisting of retail, residential, seniors housing and self-storage, among others
- Over 30 years of development experience
- Significant access to capital

EVOLUTION OF SMARTCENTRES INTO A LEADING PLAYER



WALMART JOINT VENTURE WITH SMARTCENTRES

JV Partners in 100 shopping centres

1999



PENGUIN PICKUP CONCEPT INTRODUCED

2014



SMARTCENTRES' STRATEGIC FOCUS **EVOLVES TO** MIXED-USE DIVERSIFICATION

2016



SMARTCENTRES LAUNCHES SMARTLIVING

Residential growth becomes a strategic priority

2019

SMARTCENTRES AQUIRES \$513M SMARTVMC WEST LANDS

Doubling the REIT's interest in the flagship development

2022

SMARTCENTRES STRONG MOMENTUM CONTINUES

Vaughan NW **Townhomes**

Artwalk Condo Phase I

2024

1989 - 1994

MITCHELL GOLDHAR **HELPED TO BRING WALMART TO** CANADA

Ultimately developing 176 Walmart stores in Canada

Walmart > <

2003

FIRST TRANSACTION WITH CALLOWAY REIT

CWT assets \$100M

2015

CALLOWAY REIT AND **SMARTCENRES MERGE**

Development platform moves to the REIT

SMARTCENTRES

2018

SMARTCENTRES BEGINS FORMING DIVERSIFIED JV PARTNERSHIPS







JADCO♥

2020

SMARTCENTRES ANNOUNCES TRANSFORMATION PLANS

\$15B transformation of existing properties 'From Shopping Centres to City Centres'

Condos | Apartments Townhomes | Seniors Residences | Hotels | Storage | Office | Retail | 2023

SMARTCENTRES CONTINUES TO OUTPERFORM

Self storage portfolio reaches 1M sq. ft.

Transit City 4 & 5 condos

The Millway apartments

SMARTCENTRES REIT | 2024 Q2 INVESTOR PRESENTATION

RECESSION RESISTANT PORTFOLIO PROVIDES SUPPORT FOR SUSTAINABLE GROWTH



Resilient Retail Base with Growing Mixed-use Portfolio 30+ Year Strategic Partnership with Walmart Significant Development Pipeline Robust Financial Position Exceptional Team

STABLE TENANTS AND CASHFLOWS

99+%

rental receipts

95+%

of tenants are national or regional

45+%

of rental income from top 10 tenants

60+%

of tenants provide consumers with essential services

TOP 10 TENANTS BY REVENUE













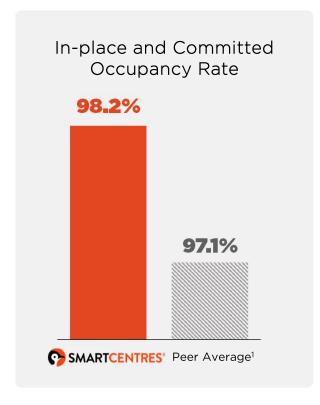


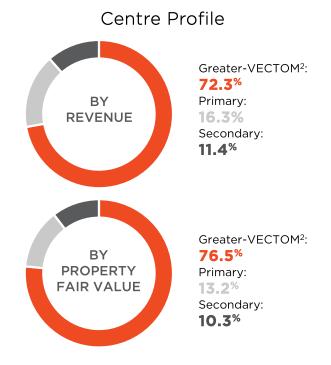






MAJORITY WALMART ANCHORED WITH LEADING OCCUPANCY















MAJOR RETAILERS CURRENTLY ACCELERATING GROWTH

















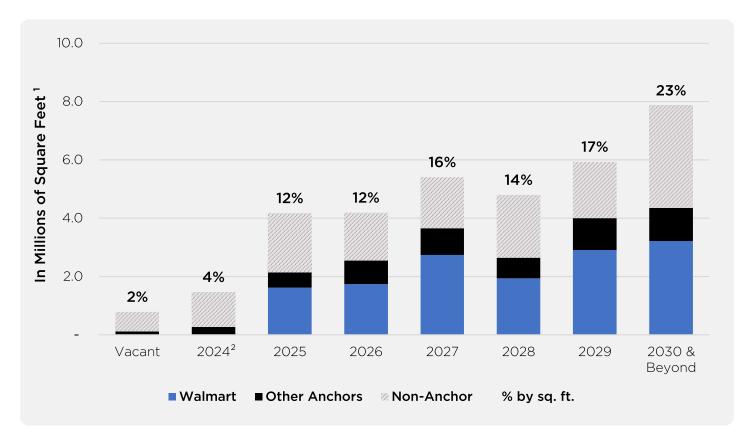


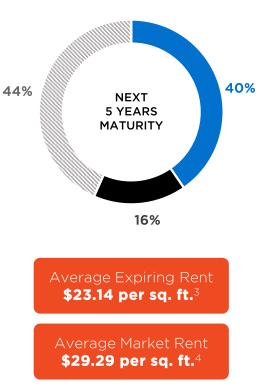






UPCOMING MATURITIES PROVIDE UPSIDE





Only retail, does not include office

Includes MTI

Average base rent for total portfolio, excludes anchor tenants

LL Research "Canadian Commercial Real Estate" 2024 Outlook, "Avg. net rent (\$ per sq. ft.)" for Vancouver, Edmonton, Calgary, Toronto and Ottawa.

UNPARALLELED DEVELOPMENT PIPELINE

86 Million sq. ft.

of projected mixed-use development initiatives¹

Supported by a strong financial position:

35.2 Million sq. ft.

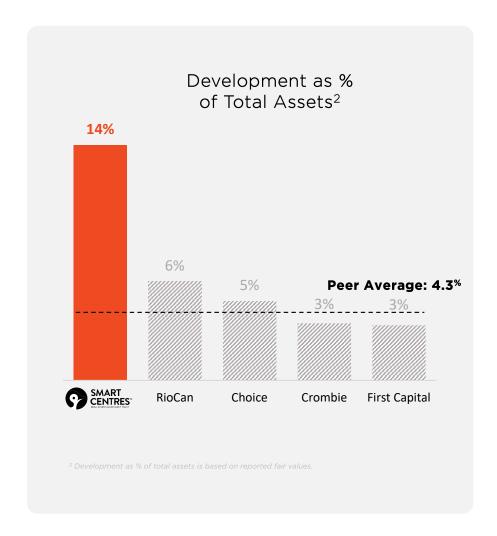
income-producing portfolio

\$9.3 Billion

unencumbered asset pool

\$902 Million

liquidity: cash + line of credit + accordion feature



At REIT share

EXCEPTIONAL MANAGEMENT TEAM WITH SIGNIFICANT EXPERIENCE



ALIGNMENT AND ACCOMPLISHMENTS

- Largest shareholder with 20+% equity interest
- Over 30 years of real estate development experience
- Leading the REIT's transformative development program
- Strong strategic business relationships, including bringing the largest retailer in the world, Walmart to Canada and becoming its largest landlord in Canada



Rudy Gobin
Executive Vice President,
Portfolio Management and Investments
30 Years



Peter Slan
Chief Financial Officer
29 Years



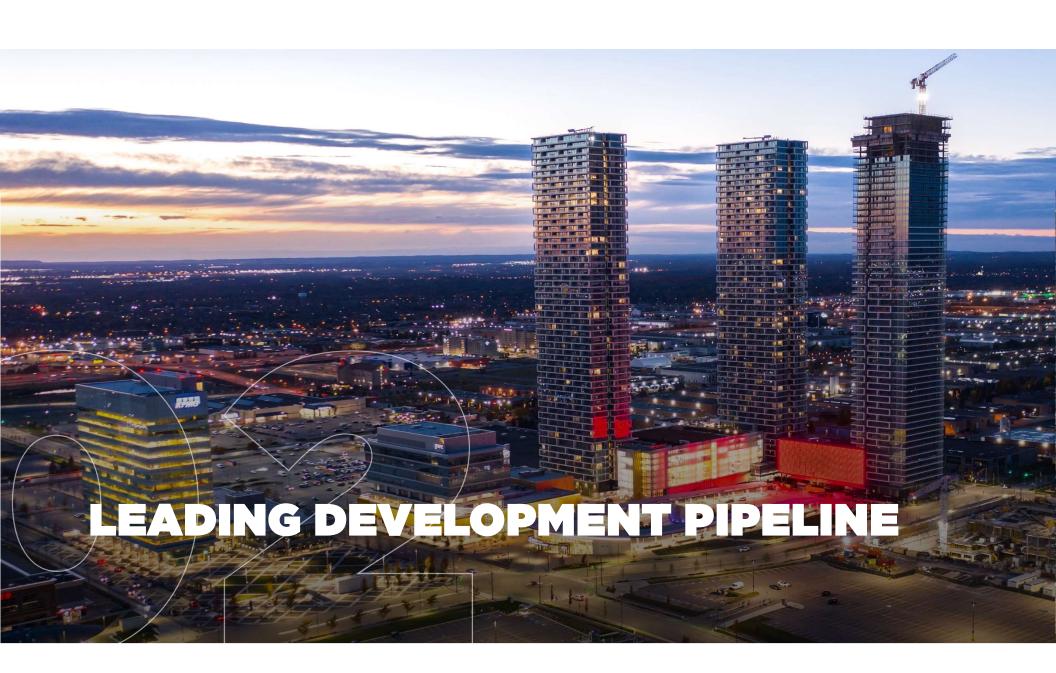
Allan Scully
Executive Vice President,
Development
33 Years



Paula Bustard
Executive Vice President,
Development
20 years



Dan Markou
Executive Vice President,
Chief People and Culture Officer
28 years



WE ARE EXPERIENCED DEVELOPERS WHICH IS CORE TO OUR DNA AND GROWTH PLAN

- Significant Landbank
 - Less than 25% land utilization currently
 - Significant opportunity to create value on existing income-producing properties through intensification
- 30 Years of Development Experience
 - Expertise in developing best-in-class properties
 - Majority of existing properties developed by SmartCentres

- **3** Strong Relationships
 - Strong long-term relationships with leading retailers, joint venture and development partners
 - Existing and new retailers continue to expand and require additional retail space

- 4 SmartLiving Brand
 - Dedicated team focused on developing exceptional residential properties
 - Every detail is meticulously designed for comfort and durability

MULTIPLE AVENUES FOR FUTURE GROWTH

Recurring Income

Development Income

Innovation / Value-Add Services

Shopping Centres / Retail

Office

Apartments

Self-Storage

Industrial and Parking

Condos

Townhomes

Space for Logistics

EV Charging

Digital Signage

Sustainability Initiatives

FROM SHOPPING CENTRES TO CITY CENTRES



SmartCentres was founded over 30 years ago, because we believed that Canadians deserved convenient access to affordable retail. We have since grown to:



Canadians now need transit-connected homes with urban amenities. So, SmartCentres is evolving and SmartLiving has emerged with an ambitious transformation plan to enhance Canadian Communities.

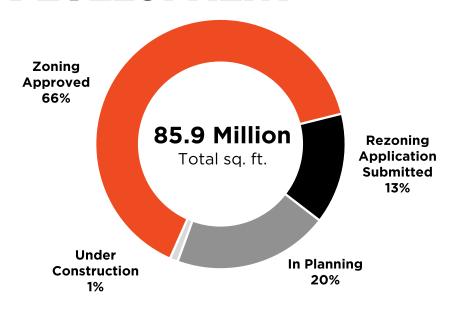
195 pr

properties at key intersections across Canada

86M

sq. ft. intensification program¹

FUTURE MIXED-USE DEVELOPMENT



Pipeline consists principally of residential projects but also includes additional retail, seniors housing, selfstorage and office projects as part of the portfolio's expected future buildout.



STRATEGIC RECURRING AND DEVELOPMENT INCOME INITIATIVES FROM RESIDENTIAL PROJECTS

Steady pipeline of condo and townhome profits and expanding apartments portfolio



DEVELOPMENT INITIATIVES UNDER CONSTRUCTION

| Projects Under Construction (Location/Project Name) | Type | REIT's Share (%) | Actual / Estimated Initial Occupancy / Closing Date | % of Completion | GFA ¹ (sq. ft.) | No. of Units |
|---|---|---------------------|--|--------------------|-------------------------------|-----------------|
| Vaughan NW | Townhome | 50% | Q1 2024 | 55% | 366,000 | 174 |
| Stoney Creek | Self-storage | 50% | Q4 2024 | 69% | 138,000 | 973 |
| Toronto (Gilbert Ave.) | Self-storage | 50% | Q1 2025 | 62% | 177,000 | 1,540 |
| Dorval (St-Regis Blvd.) | Self-Storage | 50% | Q2 2025 | 46% | 164,000 | 1,165 |
| Toronto (Jane St.) | Self-Storage | 50% | Q3 2025 | 56% | 143,000 | 1,404 |
| Toronto (Laird) | Retail | 50% | Q2 2026 | 25% | 224,000 | - |
| Ottawa SW ² | Retirement Residence Seniors' Apartments | 50% | Q2 2026 | 29% | 376,000 | 402 |
| Vaughan / ArtWalk (40 Storeys) | Condo | 50% | Q2 2027 | 33% | 320,000 | 373 |

| | IN MILLIONS OF DOLLARS |
|---|---------------------------|
| Total Capital Spend to Date at 100% ³ | \$383 |
| Estimated Cost to Complete at 100% | \$614 |
| Total Expected Capital Spend by Completion at 100% ³ | \$997 |
| Total Capital Spend to Date at REIT's Share ³ | \$192 |
| Estimated Cost to Complete at REIT's Share | \$307 |
| Total Expected Capital Spend by Completion at REIT's Share ³ | \$499 |

GEA represents Gross Floor Area

Figure represents capital spend of both retirement residence and senior apartments projects.

^{3.} Total capital spent to date and total expected capital spend by completion include land value.

CREATING VALUE AND DIVERSIFYING BY PARTNERING WITH LEADING PLAYERS





SMARTSTOP

Storage Units: 21,000 Over 1.25 Million sq. ft. of Operating GFA

OPEN / IN LEASE-UP

- Toronto (Dupont): Opened Oct. 2019
- Toronto (Leaside): Opened June 2020
- Brampton (Bramport): Opened Nov. 2020
- Vaughan NW: Opened Jan. 2021
- Oshawa South: Opened Aug. 2021
- Scarborough East: Opened Nov. 2021
- Aurora: Opened Dec. 2022
- Brampton (Kingspoint): Opened Mar. 2023
- Whitby: Opened Mar. 2024
- Markham: Opened May 2024

UNDER CONSTRUCTION

- Dorval (St-Regis), QC
- · Stoney Creek, ON
- Toronto (Gilbert), ON
- Toronto (Jane), ON

ANTICIPATED CONSTRUCTION (2024 AND BEYOND)

- Burnaby, BC
- Victoria, BC
- New Westminster, BC
- Montreal (Notre Dame), QC
- Montreal (Laval East), QC

BUILDING HOLISTIC COMMUNITIES



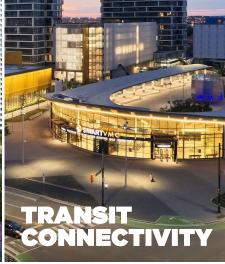
APARTMENTS • CONDOS • TOWNHOMES • SENIORS'



Enhanced urban programming with public spaces designed to bring residents together



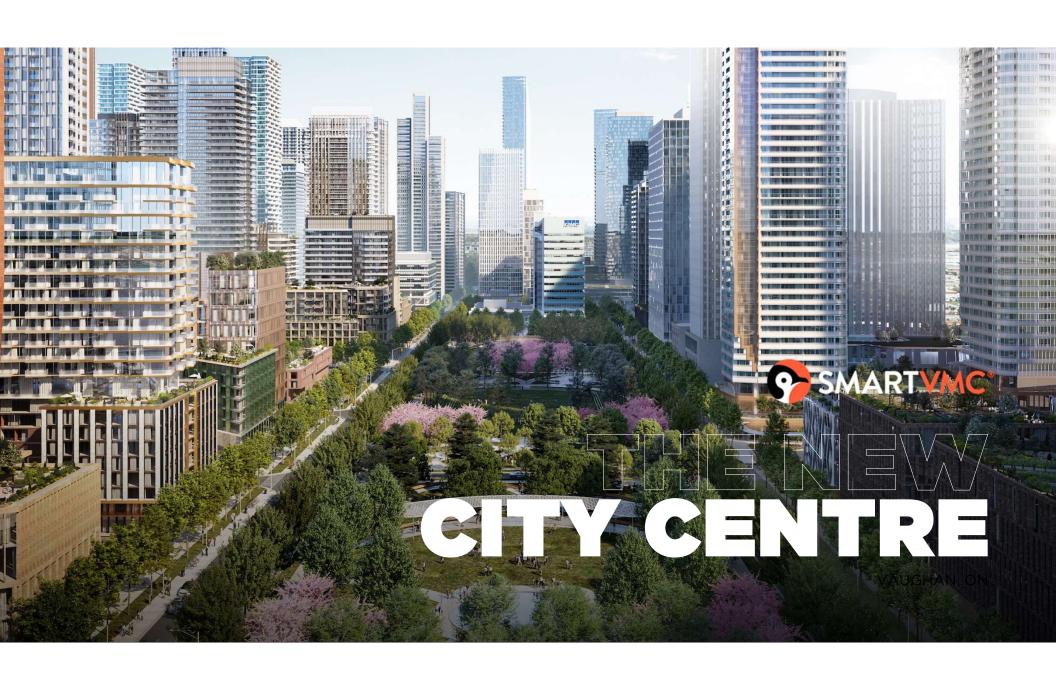
Pedestrian-focused greenspace connects residents with the outdoors and each other



Prime transit-connected locations with convenient highway access



Creativity and diversity are leveraged to foster community building and quality of place





SMARTVMC

The New City Centre +100 Acre Land



TRANSIT HUB ON SITE

- TTC subway station
- Regional bus terminal
- VIVA rapid transit station



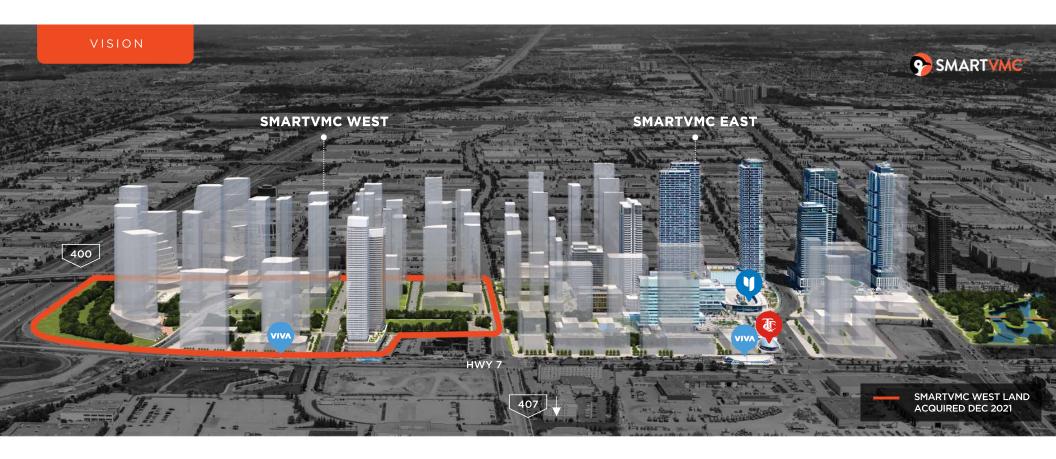
WALMART

- 140,000 sq. ft.
- Opened October 2020, freeing up 15.5 acres of prime real estate for development



YMCA

• Opened on-site, April 2022

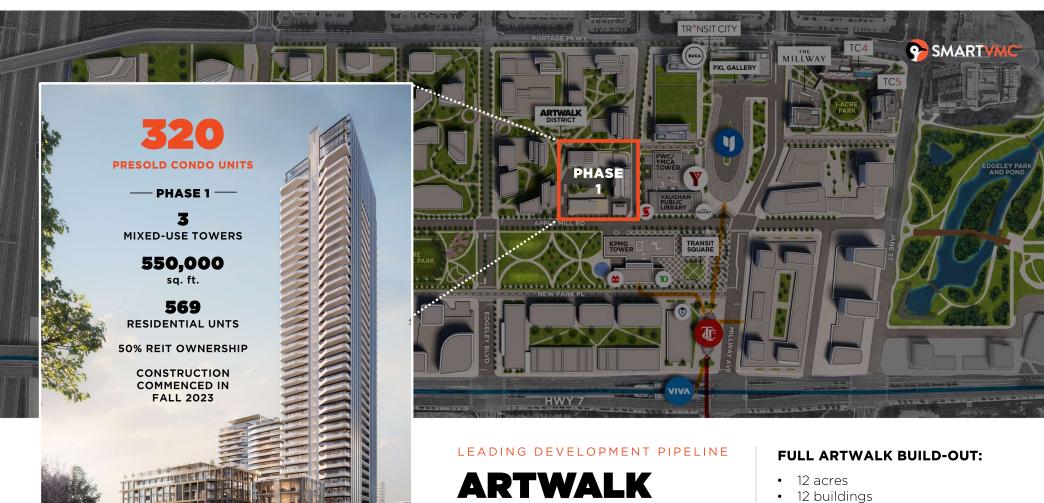


SMARTVMC

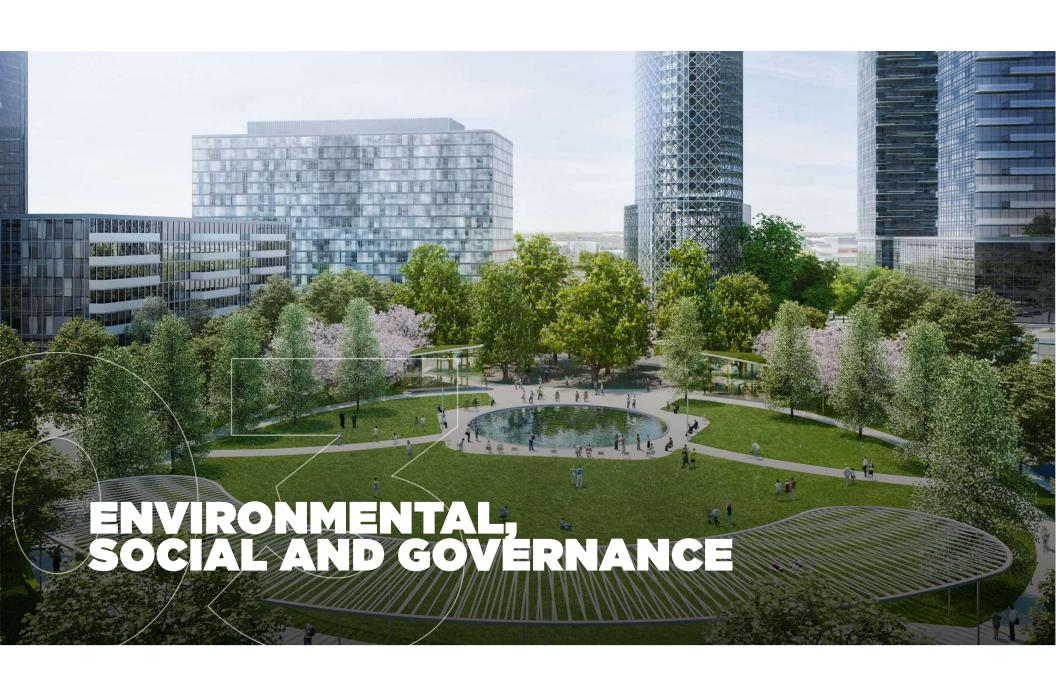
+20,000,000 sq. ft. on Completion +45,000 Residents to be Accommodated

FULL SMARTVMC BUILD-OUT CAPABILITY:

• 15 million sq. ft. of residential space, 3 million sq. ft. of office space and 2 million sq. ft. of retail space



- +4 Million sq. ft.
- 4,600 residential units



ENVIRONMENTAL, SOCIAL AND GOVERNANCE

2023 HIGHLIGHTS

ESG and sustainability considerations are woven into the fabric of SmartCentres

90%

of retail properties achieved BOMA Best Gold certification for excellence in energy and environmental management

55%

of retail tenant portfolio committed to net zero by 2050

231

Electric vehicle charging stations at properties

1,200

Volunteer hours donated to local charities

50%

of independent Board Members are women



ENVIRONMENTAL, SOCIAL AND GOVERNANCE

ANNUAL HIGHLIGHTS OF ESG STRATEGY

Implementation Roadmap

Year 1: 2022

- Finalized first three-year ESG Strategic Plan
- Published first annual ESG Report
- Updated Privacy and Cyber Security Policy
- Conducted employee satisfaction survey
- Completed first Global Real Estate Sustainability Benchmark submission
- Set 85% BOMA Best certification target for shopping centre portfolio

Year 2: 2023

- Developed TCFD alignment strategy
- Developed portfolio-wide community engagement framework
- Completed GHG assessment and management plan
- Updated Associate training and development program
- Set energy, water and waste management targets
- Launched exterior LED lighting retrofit program to reduce electricity consumption at retail properties

Year 3: 2024

- Commence development of Net Zero Strategy
- Complete Scenario Analysis to identify climate-related financial risk
- Continue to improve tenant, employee and community engagement
- Formalize internal ESG data collection and management procedures
- Benchmark ESG progress against industry frameworks
- Maintain effective risk management through mature processes

GOVERNANCE

RECENT GOVERNANCE ENHANCEMENTS

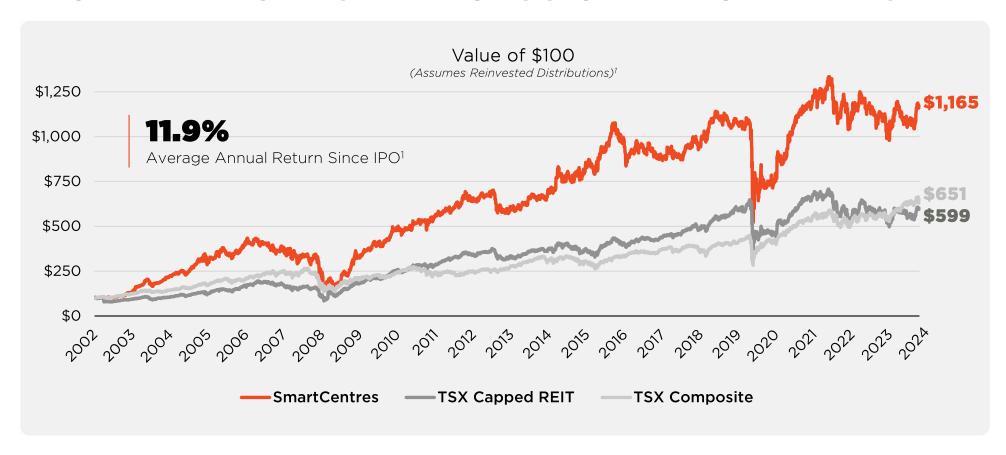
• Newly elected Trustees limited to a maximum of Adopted Trustee Term Limits 15 years • Corporate Governance and Compensation Independence on Committees Committee became fully independent • Formed a standing Independent Committee of the Formation of Independent board to review, approve and oversee all related Committee party matters • CEO ownership requirement has been increased Increased CEO Ownership from three times to five times base salary Requirements • CEO will be required to maintain minimum unit **CEO Ownership** ownership for at least one year following exit Requirements Post Exit • Through the ESG Sub-committee of the Audit Oversight of the ESG Strategy Committee, the Board of Trustees is responsible for governance and ESG strategy

SMARTCENTRES ACTION



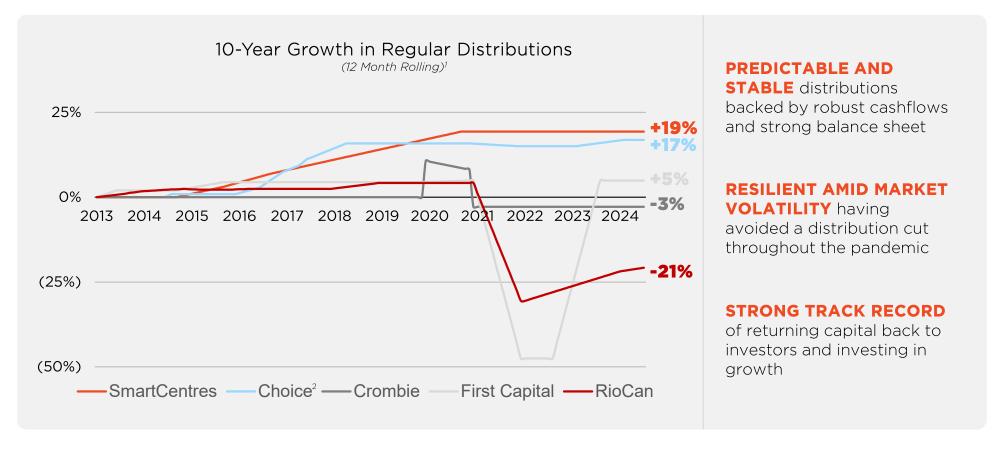
FINANCIAL FLEXIBILITY AND STRENGTH

TOTAL RETURNS IN EXCESS OF BENCHMARKS

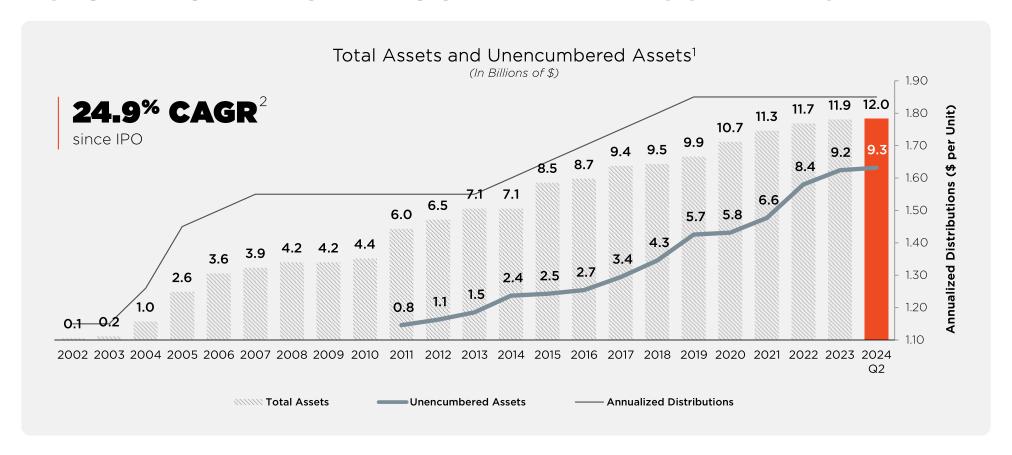


Market data as at August 13, 2024.

STABLE CASH DISTRIBUTIONS DURING PANDEMIC



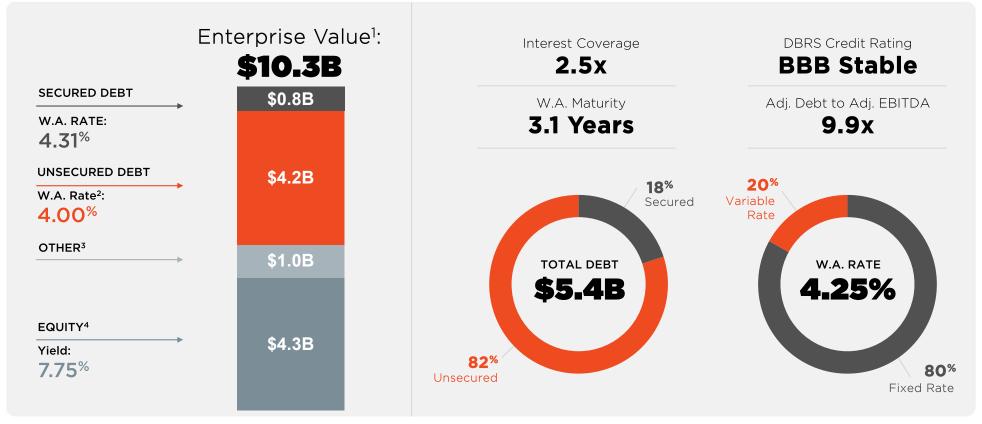
SIGNIFICANT UNENCUMBERED ASSET BASE



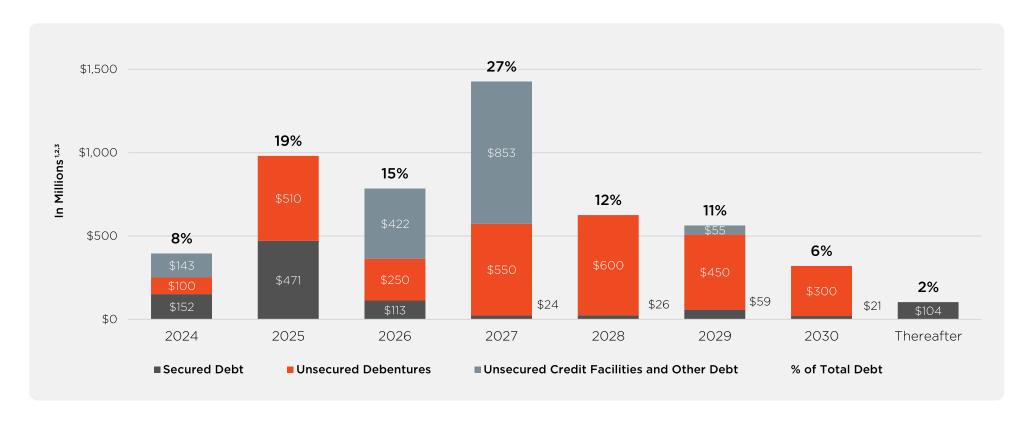
Data for unencumbered assets prior to 2011 was not reported.

The compound annual growth rate (CAGR) is the average annual growth in total assets since the inception of the REIT in 2002 to date, meaning that it reflects a rate as if growth occurred equally over this period of time.

BALANCED CAPITAL STRUCTURE



CONSERVATIVE DEBT MATURITY PROFILE



Includes the REIT's proportionate share of debt in equity accounted investments.

Excludes revolving operating facility of \$235.0 million, which matures between December 2025 and June 2029

For facilities where the initial maturity date can be extended at the sole option of the REIT, the final maturity date is assumed





VAUGHAN NW

Major Mackenzie Dr W & Weston Rd 41 Acres



Location: 1 km from Canada's First Smart Hospital (Opened February 2021)



Retail & Self Storage: 304,000 sq. ft.



Anchor: Walmart



VAUGHAN NW

Major Mackenzie Dr W & Weston Rd 1,500,000 sq. ft.

PHASE 1

174 Freehold Townhomes:

- JV with Fieldgate
- 120 units released for sale
- 99 units pre-sold

PHASE 2

Seniors' Apartment & Retirement Residences

- 450+ units
- Zoning and SPA approved (Shovel ready)

PHASE 3

3 Residential Towers

- Along Major Mackenzie
- Zoning approved



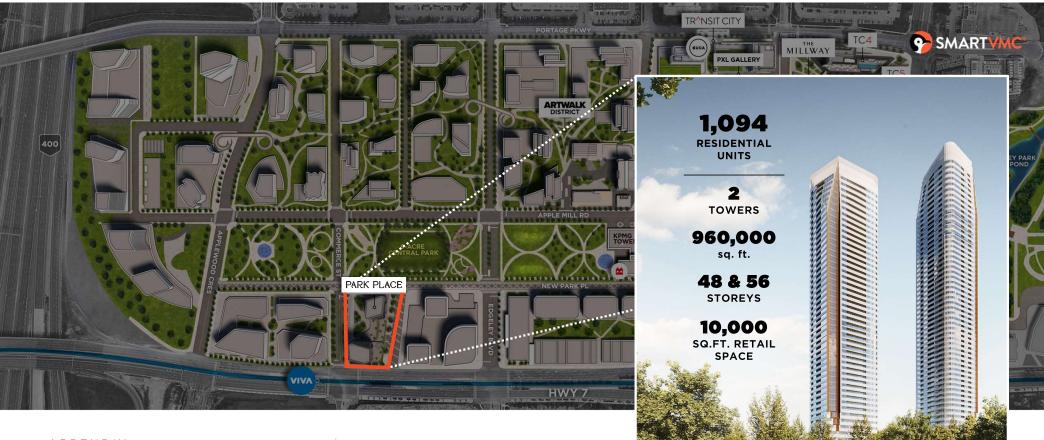
CANADIAN TIRE CORPORATION

LEASIDE 224,000 sq. ft. Retail Project

- 200,000 sq. ft. flagship Canadian Tire store
- 24,000 sq. ft. of additional retail space
- Canadian Tire expected to take possession in early 2026
- 50/50 joint venture with Penguin



- 50% REIT ownership
- 88% of the units leased



PARK PLACE

- 67% REIT ownership
- Pre-sales have commenced

THANK YOU.

For more information, please contact:

Investor Relations

T 905 326 6400 https://smartcentres.com/investing/investorrelations@smartcentres.com

